

## The APTA / Colorado Chapter Announces

# “RAC Audits: Are You Ready?”

A 90-Minute Lunch & Learn Audio-Conference

by

**Michael McGowan, MBA, HCA**

CEO, Senior Consultant, Continuous Quality Improvement Systems, LLC  
with offices in California and Nevada

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## Thursday, July 23, 2009

\*\*\*\*11:00 a.m. to 12:30 p.m. Mountain Time\*\*\*\*

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### Audio-Conference Description

This timely audio conference will describe how the new RACs operate and will describe the new documentation standards you will need in order to get through the expected elongated RACs appeals process. Automated survey activity is scheduled to start in a few short weeks. Complex medical review is scheduled early in 2010. Now that the practice runs are over, how do you and your resources stand strong against this new audit process?

National consultant Michael McGowan defines documentation of a clinical encounter as the “subjective narration” of an “objective encounter.” He firmly believes that it will be your organization’s documentation that will save you and carry you through the appeals process.

### More about Recovery Audit Contractors (RACs):

- ◆ \$980 million has already been recovered in the demonstration project (just six states with focus on hospitals);
- ◆ Some \$187 million dollars in commissions has been paid out to the RAC auditors;
- ◆ Even though hospitals have resources available to combat such attacks, each year over three years the RAC audits have identified more and more money through enhanced sophistication;
- ◆ RAC auditors are private organizations who work on commission and have buildings and salaries to pay each month. It will be their survival against yours.

Visit the Whitehouse website at the following link and see how the Obama administration plans to pay for Health Care Reform initiative. <http://www.whitehouse.gov/MedicareFactSheetFinal/>

*This is real... You can't afford to miss this chance to get ahead of the RAC game.*

### About the presenter...

Mr. McGowan was an OASIS Coordinator for the State of California. He monitored and interacted with 700 Home Health Agencies and 450 state surveyors in 24 district offices on a daily basis and also acted as a liaison between CMS, State government, and the provider community. Prior to his employment with the State of California, Mr. McGowan was a nurse with over twenty years of hands on patient care in a wide variety of settings. More than 97 percent of his clients have recovered funds that were previously withheld. To date he has recovered over \$18 million for clients nationwide. Currently Mr. McGowan, MBA, HCA is the CEO, Senior Consultant of CQIS, LLC.

### This is how it works...

If paying by check, complete the attached Registration Form for your PT practice and return to the Colorado Chapter by July 16th. If paying by credit card, register secure on-line at [www.aptaco.org](http://www.aptaco.org).

On **Monday, July 20th**, registered locations will be sent an email confirmation with dial-in information and a web link to download handout materials. Join the call by dialing the toll-free number and giving the confirmation number. Gather your staff and listen via speaker phone to the presentation, follow along with the handouts and participate in live, interactive Q&A.

**PLEASE NOTE:** Registration fees are based on each dial-in connection; multiple call-ins from your practice will be charged. We are unable to accommodate more than one practice per call-in.

**REGISTER TODAY! Save time and travel costs and include all staff members who will benefit from this program.**

Certificates of attendance will be mailed after evaluations are received.

**Another Member Benefit brought to you by the APTA/Colorado Chapter**

7400 East Arapahoe Road #211 • Centennial, CO 80112-1281 • [www.aptaco.org](http://www.aptaco.org) • [aptaco@assnoffice.com](mailto:aptaco@assnoffice.com)

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# “RAC Audits: Are You Ready?”

A 90-Minute Continuing Education Audio-Conference

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## Thursday, July 23, 2009

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### TWO SIMPLE WAYS TO REGISTER

BE SURE TO INCLUDE ALL INFORMATION REQUESTED BELOW:

**REGISTER  
BY  
July 16th!**

1. **Pay by credit card and register secure on-line** at: [www.aptaco.org](http://www.aptaco.org)
2. **Pay by check** and mail form and check to APTA/Colorado Chapter, 7400 E. Arapahoe Road #211, Centennial, CO 80112-1281. Form may be faxed to (303) 694-4869.

Any questions, please call the APTA / Colorado Chapter office at (303) 694-4728.

Please register by Thursday, July 16th to guarantee that you receive confirmation details and handouts.

*You must contact us by the session deadline date if you have special needs or require additional assistance or accommodation to participate in this audio conference.*

Confirmations with calling instructions will be sent via email. \* Please type or print legibly all information below.

PT Practice/Facility Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

APTA Membership Number: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip Code: \_\_\_\_\_

Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email\*: \_\_\_\_\_

*Number of Participants Expected to Attend from your Practice:* \_\_\_\_\_

#### Registration Fees

This fee includes one dial-in connection. Additional fees will be charged if there are multiple dial-ins. Written requests for refunds received on or before Thursday, July 16th, 2009, will receive a 50% refund, less a \$50 processing fee; fees are nonrefundable after this date. There are no refunds for no shows.

**\$149** for Practices with 4 or more PTs on staff

**\$139** for Practices with 2 – 3 PTs on staff

**\$129** for Practices with only one PT on staff

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